

# KEY INDICATORS REPORT

## HumanGood CA Obligated Group

Please attach an explanatory memo that summarizes significant trends or variances in the key operational indicators.

*A. M. W.*

Chief Financial Officer Signature

			Projected	Forecast				Preferred Trend Indicator
	2023	2024	2025	2026	2027	2028	2029	
<b>OPERATIONAL STATISTICS</b>								
1. Average Annual Occupancy by Site (%)	89.95%	91.40%	91.96%	92.60%	92.75%	92.82%	92.82%	N/A
<b>MARGIN (PROFITABILITY) INDICATORS</b>								
2. Net Operating Margin (%)	3.90%	2.11%	4.31%	4.43%	4.65%	4.73%	4.65%	↑
3. Net Operating Margin - Adjusted (%)	22.17%	17.78%	21.16%	20.88%	20.93%	20.87%	20.70%	↑
<b>LIQUIDITY INDICATORS</b>								
4. Unrestricted Cash and Investments (\$000)	\$391,677	\$467,976	\$489,008	\$510,143	\$530,834	\$551,545	\$572,003	↑
5. Days Cash on Hand (Unrestricted)	465.82	513.79	525.47	523.79	523.47	521.56	519.24	↑
<b>CAPITAL STRUCTURE INDICATORS</b>								
6. Deferred Revenue from Entrance Fees (\$000)	\$221,735	\$238,582	\$255,589	\$272,333	\$289,580	\$307,342	\$325,631	N/A
7. Net Annual E/F proceeds (\$000)	\$70,904	\$61,526	\$72,153	\$73,691	\$76,401	\$79,207	\$82,113	N/A
8. Unrestricted Net Assets (\$000)	\$89,474	\$120,527	\$131,948	\$145,234	\$161,150	\$179,422	\$199,481	N/A
9. Annual Capital Asset Expenditure (\$000)	\$53,252	\$60,830	\$50,528	\$54,570	\$58,936	\$63,650	\$68,106	N/A
10. Annual Debt Service Coverage Revenue Basis (x)	1.25	1.01	0.98	1.04	1.11	1.18	1.23	↑
11. Annual Debt Service Coverage (x)	3.83	3.24	3.54	3.63	3.80	3.98	4.14	↑
12. Annual Debt Service/Revenue (%)	7.29%	6.97%	7.07%	6.79%	6.50%	6.19%	5.92%	↓
13. Average Annual Effective Interest Rate (%)	3.17%	3.76%	3.92%	4.03%	4.06%	4.07%	4.07%	↓
14. Unrestricted Cash & Investments/ Long-Term Debt (%)	87.27%	107.27%	115.13%	123.51%	132.40%	141.99%	152.35%	↑
15. Average Age of Facility (years)	11.58	12.32	12.79	13.27	13.73	14.16	14.58	↓