

# KEY INDICATORS REPORT

## HumanGood CA Obligated Group

Please attach an explanatory memo that summarizes significant trends or variances in the key operational indicators.

*A. M. W.*

Chief Financial Officer Signature

			Projected	Forecast				Preferred Trend Indicator
	2022	2023	2024	2025	2026	2027	2028	
<b>OPERATIONAL STATISTICS</b>								
1. Average Annual Occupancy by Site (%)	87.27%	89.95%	91.23%	92.27%	92.55%	92.68%	92.81%	N/A
<b>MARGIN (PROFITABILITY) INDICATORS</b>								
2. Net Operating Margin (%)	5.93%	3.90%	5.73%	5.82%	6.58%	6.64%	6.49%	↑
3. Net Operating Margin - Adjusted (%)	23.55%	22.17%	22.65%	22.71%	23.30%	23.33%	23.18%	↑
<b>LIQUIDITY INDICATORS</b>								
4. Unrestricted Cash and Investments (\$000)	\$338,621	\$391,677	\$431,358	\$447,277	\$464,082	\$501,899	\$536,521	↑
5. Days Cash on Hand (Unrestricted)	409.64	465.82	493.49	493.71	496.92	517.63	531.97	↑
<b>CAPITAL STRUCTURE INDICATORS</b>								
6. Deferred Revenue from Entrance Fees (\$000)	\$212,725	\$221,735	\$239,596	\$259,037	\$273,818	\$289,190	\$305,177	N/A
7. Net Annual E/F proceeds (\$000)	\$70,319	\$70,904	\$69,955	\$72,754	\$75,664	\$78,690	\$81,838	N/A
8. Unrestricted Net Assets (\$000)	\$36,213	\$89,474	\$107,879	\$126,293	\$157,375	\$191,239	\$227,361	N/A
9. Annual Capital Asset Expenditure (\$000)	\$47,952	\$53,252	\$48,983	\$48,072	\$50,246	\$53,512	\$55,439	N/A
10. Annual Debt Service Coverage Revenue Basis (x)	0.62	1.25	1.22	1.23	1.36	1.40	1.42	↑
11. Annual Debt Service Coverage (x)	2.46	3.83	3.65	3.76	4.02	4.17	4.31	↑
12. Annual Debt Service/Revenue (%)	10.81%	7.29%	7.55%	7.30%	6.83%	6.55%	6.28%	↓
13. Average Annual Effective Interest Rate (%)	2.45%	3.17%	3.71%	3.98%	3.93%	3.94%	3.94%	↓
14. Unrestricted Cash & Investments/ Long-Term Debt (%)	73.42%	87.27%	98.61%	102.08%	108.77%	120.95%	133.18%	↑
15. Average Age of Facility (years)	11.20	11.58	12.78	13.51	14.23	14.93	15.62	↓