# CONTINUING CARE RETIREMENT COMMUNITY DISCLOSURE STATEMENT

Date Prepared: 4/28/2023

Facility Name: Royal	Oaks					
Address: 1763 Royal (	Daks Drive North	Zip Coo	de:91010		Phor	ne626-359-9371
Provider Name:						
HumanGood California	Obligated Group					
Facility Operator: Hum	anGood California	a Obliga	ted Group			
Religious Affiliation: No	onsectarian					
Year Opened: 1959	# of Acres: 18.5	Miles to	Shopping Ce	enter: 1	Miles	s to Hospital:6
□ Single Story	❑ Multi-Story	<b>D</b> Othe	r:Both			
Number of Units: 230	I					
<b>Residential Living</b>	Number of L	Jnits	Health Ca	are	Nun	nber of Units
Apartments – Studio:	17		Assisted L	iving: 27		
Apartments – 1 Bdrm:	54		Skilled Nu	rsing: 48		
Apartments – 2 Bdrm:	68		_ Special Ca	are:		
Cottages/Houses:	16		Descriptio	n:		
RLU Occupancy (%) at	Year End: 96.2%					
Type of Ownership:	Not for Profit For Profit		Ac	credited? □ ₽	) Yes I ) No	Зу:
Form of Contact: (Check all that apply)	<ul> <li>Continuing Car</li> <li>Assignment of</li> </ul>		□ Life Care □ Equity	Entrance Members		<ul> <li>Fee for Service</li> <li>Rental</li> </ul>
<b>Refund Provisions:</b> (Check all that apply)	❑ Refundable ☑ Repayable		❑ 90% ☑ 75%	☑ 50% ☑ Other: Fu	illy Am	ortized
Range of Entrance F	ees: \$ <u>70,000</u>		\$ <u>1,148</u>	,000		
Long-Term Care Insu	Irance Required?	? 🗆 Ye	es 🛛 No			
Health Care Benefits	Included in Con	tract:Li	mited			
Entry Requirements:	Min Age: <u>62</u>	Prior	Profession: <u>N</u>	I/A	_ Othe	er:
Resident Representa (briefly describe	tive(s) to, and Reprovider's compl			-	:	

See attachment note 1.

All providers are required by Health and Safety Code section 1789.1 to provide this report to prospective residents before executing a deposit agreement or continuing care contract or receiving any payment. Many communities are part of multi-facility operations which may influence financial reporting. Consumers are encouraged to ask questions of the continuing care retirement community that they are considering and to seek advice from professional advisors.

#### Facility Services and Amenities

Common Area Amenities	Available	Fee for Service	Services Available	Included in Fee	For Extra Charge
Beauty/Barber Shop			Housekeeping ( <u>2</u> Times/		
Billiard Room			Month at \$ <u>33/hr _</u> each)		
Bowling Green			Meals ( <u>3_</u> /Day)		
Card Rooms			Special Diets Available		
Chapel				-	-
Coffee Shop			24-Hour Emergency Response		
Craft Rooms					
Exercise Room			Activities Program		
Golf Course Access			All Utilities Except Phone		
Library			Apartment Maintenance		
Putting Green			Cable TV		
Shuffleboard			Linens Furnished		
Spa			Linens Laundered		I
Swimming Pool –			Medication Management		
Indoor			Nursing/Wellness Clinic	Z	
Swimming Pool –			Personal Home Care		
Outdoor			Transportation – Personal		
Tennis Court			Transportation – Prearranged		
Workshop			Other: Wifi & Phone		
Other: <u>Comp. Cente</u> r	_			_	

Provider Name: HumanGood California Obligated Group						
Affiliated CCRCs	Location (city, state)	Phone (with area code)				
See attachment note 2.						
Multi-Level Retirement Communities	Location (city, state)	Phone (with area code)				
Free-Standing Skilled Nursing	Location (city, state)	Phone (with area code)				
Subsidized Senior Housing	Location (city, state)	Phone (with area code)				

**NOTE:** Please indicate if the facility is a life care facility.

Provider Name: HumanGood California Obligated Group							
Income and Expenses [Year]	2019	2020	2021	2022			
Income from Ongoing Operations Operating Income (Excluding amortization of entrance fee income)	259,033,000	260,661,000	267,457,000	303,351,000			
Less Operating Expenses (Excluding depreciation, amortization, and interest)	245,565,000	246,893,000	260,942,000	287,078,000			
Net Income From Operations	13,468,000	13,768,000	6,515,000	16,273,000			
Less Interest Expense	17,411,000	12,946,000	11,288,000	14,639,000			
Plus Contributions	1,184,000	1,361,000	1,142,000	1,838,000			
Plus Non-Operating Income (Expenses) (Excluding extraordinary items)	24,986,000	20,567,000	13,881,000	(38,135,000)			
Net Income (Loss) Before Entrance Fees, Depreciation And Amortization	22,227,000	22,750,000	10,250,000	(34,663,000)			
<b>Net Cash Flow From Entrance Fees</b> (Total Deposits Less Refunds)	53,656,000	35,186,000	55,564,000	70,319,000			

# **Description of Secured Debt** (as of most recent fiscal year end)

Lender	Outstanding Balance	Interest Rate	Date of Origination	Date of Maturity	Amortization Period
See attachment note 3.					

Financial Ratios (see last page for ratio formulas)

Financial Ratios [Year]	CCAC Medians 50th Percentile (optional)	2020	2021	2022
Debt to Asset Ratio		39.39%	44.29%	43.42%
Operating Ratio		97.17%	99.77%	91.19%
Debt Service Coverage Ratio		2.67	3.91	3.97
Days Cash On Hand Ratio		427	484	409

#### Provider Name: HumanGood California Obligated Group

# Historical Monthly Service Fees (Average Fee and Change Percentage)

Residence/Service [Year]	2019	%	2020	%	2021	%	2022	%
Studio	2,387	4.40%	2,490	4.30%	2,596	4.25%	2,739	5.50%
One Bedroom	3,835	4.40%	3,836	4.30%	3,999	4.25%	4,219	5.50%
Cottage/House	5,681	4.40%	5,925	4.30%	6,177	4.25%	6,517	5.50%
Assisted Living	6,579	4.25%	6,767	4.30%	6,843	4.25%	7,476	5.50%
Skilled Living	310/day	4.40%	323/day	4.30%	337/day	4.25%	356/day	5.50%
Special Care								

#### **Comments from Provider:**

Historically, monthly service fees for Two Bedrooms have also been provided. See attachment note 4 for these fees. \$38M of non-operating expenses above are driven by unrealized losses on investments due to market fluctuations at year-end. See attachment note 5 for additional information.

#### **Financial Ratio Formulas**

## Long-Term Debt to Total Assets Ratio

Long Term Debt, less Current portion

**Total Assets** 

## **Debt Service Coverage Ratio**

Total Excess of Revenues Over Expenses + Interest, Depreciation, and Amortization Expenses + Amortization of Deferred Revenue + Net Proceeds from Entrance Fees

Annual Debt Service

## **Operating Ratio**

Total Operating Expenses - Depreciation Expense - Amortization Expense

Total Operating Revenues – Amortization of Deferred Revenue

## Days Cash On Hand Ratio

Unrestricted Current Cash & Investments + Unrestricted Non-Current Cash and Investments

(Operating Expenses - Depreciation -Amortization)/365

**NOTE:** These formulas are also used by the Continuing Care Accreditation Commission. For each formula, that organization also publishes annual median figures for certain continuing care retirement communities.

#### Disclosure Statement Attachment For Disclosure Statements Reporting on the year ended December 31, 2022

#### Note 1:

The 9 member Board includes 1 resident from the CCRCs in the obligated group. Resident Council Presidents from each of the CCRCs are invited to attend all meetings of the HumanGood Board and are provided with the related board materials in advance.

Note 2:		
Other CCRCs	Location (City, State)	Phone (with area code)
Grand Lake Gardens	Oakland, CA	510-893-8897
Piedmont Gardens	Oakland, CA	510-654-7172
Plymouth Village	Redlands, CA	909-793-1233
Redwood Terrace	Escondido, CA	760-747-4306
Regents Point	Irvine, CA	949-854-9500
Rosewood	Bakersfield, CA	661-834-0620
Royal Oaks	Bradbury, CA	626-359-9371
Terraces at Los Altos	Los Altos, CA	650-948-8291
Terraces of Los Gatos	Los Gatos, CA	408-356-1006
Terraces at San Joaquin Gardens	Fresno, CA	559-439-4770
Valle Verde	Santa Barbara, CA	805-687-1571
Westminster Gardens	Duarte, CA	626-358-2569
White Sands La Jolla	La Jolla, CA	858-454-4201
Windsor	Glendale, CA	818-244-7219

- (1) On March 1, 2023, Windsor was sold to an unrelated party and is no longer an operating community of the California Obligated Group.
- (2) On October 14, 2022, a fire broke out in a resident's unit and quickly spread across the 5th floor at Grand Lake Gardens, a Life Plan Community in Oakland, California, that is part of HumanGood NorCal. No residents were injured but the building sustained material damage. The building has been fully emptied of residents who were relocated into alternate affiliate or third-party senior care facilities.

Note	3:
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Lender	Outstanding Balance	Interest Rate	Date of Origination	Date of Maturity	Amortization Period
Norcal Series 2015	\$38,100,000	2% to 5%	5/28/2015	2045	30 years
Socal Series 2015	\$41,135,000	4.39%	12/17/2015	2036	20 years

Series 2016	\$539,000	2.89%	12/1/2016	2023	7 years
Construction					
Loan					
Series 2019	\$158,490,000	3% to 5%	8/1/2019	2044	25 years
Series 2020	\$109,150,000	4.49% to 5.68%	10/1/2020	2036 to 2047	16 to 27 years
Series 2021	100,780,000	3% to 5%	9/1/2021	2035 to 2049	14 to 28 years

#### Note 4:

Two Bedroom Historical Monthly Service Fees

Community	2019	%	2020	%	2021	%	2022	%
Grand Lake	5,426	5.00%	5,638	3.90%	6,416	4.25%	7,311	5.50%
Gardens								
Piedmont	6,209	4.75%	6,451	3.90%	7,051	4.25%	7,439	5.50%
Gardens								
Plymouth	3,344	5.90%	3,474	3.90%	3,574	4.25%	3,756	5.10%
Village								
Redwood	5,105	6.60%	5,355	4.90%	5,583	4.25%	5,890	5.50%
Terrace								
Regents	4,760	4.90%	5,209	3.90%	5,408	4.25%	5,715	5.25%
Point								
Rosewood	3,799	4.90%	3,843	3.90%	4,115	4.25%	4,331	5.25%
Royal Oaks	4,411	4.40%	4,601	4.30%	4,796	4.25%	5,060	5.50%
Terraces at	6,358	4.50%	6,606	3.90%	6,932	4.25%	7,296	5.25%
Los Altos								
Terraces of	5,741	4.75%	5,965	3.90%	6,267	4.25%	6,596	5.25%
Los Gatos								
Terraces at	4,171	4.50%	4,334	3.90%	4,466	4.25%	4,700	5.25%
San Joaquin								
Gardens								
Valle Verde	5,501	4.25%	5,721	4.00%	6,109	4.25%	6,408	4.90%
Westminster	3,634	5.50%	3,787	4.20%	3,962	4.25%	4,180	5.50%
Gardens								
Windsor	5,160	5.00%	5,372	4.10%	5,600	4.25%	6,119	5.50%
White Sands	6,824	7.90%	7,090	3.90%	7,391	4.25%	8,218	5.90%

#### Note 5:

\* Financial data is taken from the supplementary information in the audited combined financial statements of the HumanGood California Obligated Group. Assisted Living and Memory Care includes a care component. Rates disclosed are actual averages for our contracted resident population. Rental only communities (Grand Lake Gardens and Windsor) disclose averages of rental rates only.